

What Every Agent Needs to Know

ABOUT 1031 EXCHANGES

TWO SESSOINS AVAILABLE

Tuesday, November 2nd 9:00 am - 12 noon Mountain West IRA 13905 W. Wainwright Dr. Boise, ID

Tuesday, November 2nd
1:00 pm - 4:00 pm
Silvercreek Realty
1099 S. Wells St.
Meridian, ID

Seating is limited & advanced registration is required.

For more information or to RESERVE YOUR SEAT TODAY, PLEASE CONTACT Michelle Arevalo

Michelle Arevalo Michelle.Arevalo@fnf.com 208-283-3193

Class is FREE with 3 CE Credit Hours

This class is developed for the residential real estate agent and will feature a nuts and bolts approach to 1031 exchanges focusing on the important issues that REALTORS® need to know to best serve your clients.

- ✓ Learn what you as the agent need to know.
- You will leave the class with a checklist to ensure a smooth encounter on your next exchange.
- Learn powerful strategies to target clients who own investment property.
- Develop long-term relationships by learning how to help clients reposition their real estate assets to better meet their financial goals.
- ✓ Learn the most recent changes to 1031 tax deferred exchanges and how you can use them to attract investors.

INSTRUCTED BY RUSSELL MARSAN
Senior Vice President / Western Region Sales Manager
Investment Property Exchange Services, Inc. (IPX1031®)
Course Approval #E1226 (The Idaho Real Estate
Commission)

Trusted everywhere, every day.